

**TELLURIDE HOSPITAL DISTRICT**  
**March 22, 2007**  
**REGULAR BOARD MEETING MINUTES**

*Board Members in attendance: Bill Grun/President, Albert Roer/Treasurer, Alexandra Dujardin/Secretary, Mark O'Dell and Allen Solomon, MD.*

*TMC Management Present: Gordon Reichard/Administrator, Julie Wesseling/Financial Manager, Nan Dudek/Recorder, Eric Johnson FNP/Primary Care Manager, Dan Hehir/Medical Director, Peter Hackett, MD/Director, Institute for Altitude Medicine.*

**I. CALL TO ORDER & PUBLIC MEETING WELCOME**

Bill Grun called the meeting to order at 8:35am

**III. ADMINISTRATIVE REPORT - Gordon Reichard**

Gordon Reichard presented the Administrator's Report (see attached). The report and the following additional topics were discussed.

- Gordon and Bill will meet with St Mary's Administration to evaluate the possibility for affiliation.
- A visit by Gordon with the Administration at Montrose Memorial Hospital was recommended to foster and maintain our referral system.
- Gordon will continue to negotiate with BCBS for better reimbursement of claims.
- The FEAST raised \$200,000 for TMC use. The board recommended sending a thank you letter to Telluride Foundation with special thanks to Paul Major for his contribution to the night's success.
- Allen suggested the implementation of a survey to determine patient satisfaction level with TMC at the time of service.
- Allen suggested analysis of current specialist policy to determine the optimal balance between customer service and profit.

**II. MINUTES**

This report was given out of order awaiting the arrival of copies of the minutes.

Board members discussed the minutes of the previous meeting.

**Motion:** Alexandra Dujardin moved that the board approve the minutes of the February 22, 2007 meeting with the edit discussed and noted. Albert Roer seconded the motion. The motion passed unanimously.

**IV. GO PARTNERS RESOLUTION REPORT - Julie Wesseling**

The finance report and the GO Partners resolution were summarized and discussed. (See attached)

The board requested the Finance Subcommittee meet to perform an extensive review of first quarter finances and present a summary report at the April Regular Board Meeting

The GO Partners billing process and contract were discussed. Allen Solomon recommended that the board prepare to take legal action to recoup financial losses from Go Partners if necessary.

TMC Management requested that the board not renew the contract with GO Partners.

**Motion:** Allen Solomon moved that the Telluride Hospital District discontinue the contract with GO Partners at the earliest possible date. Albert Roer seconded the motion. The motion passed unanimously.

Two billing service companies were researched and evaluated by TMC Staff and the advantages and disadvantages of each were discussed (see attached). The estimated benefit of contracting with AthenaHealth in year one is \$257,260 as a result of a one time decrease in AR. TMC recommended contracting with AthenaHealth for billing services.

**Motion:** Bill Grun moved that the Telluride Hospital District authorize Gordon Reichard, TMC Administrator and TMC Staff to contract with both eCW and AthenaHealth to realize the discussed changes in billing. Albert Roer seconded the motion. The motion passed unanimously.

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### V. MEDICAL STAFF REPORT

The report presented by Dan Hehir, MD required no action by the board.

### VI. INSTITUTE FOR ALTITUDE MEDICINE (IFAM)

Peter Hackett, MD presented the business plan and update. (see attached) A Memorandum Of Understanding (MOU) between THD and University of Colorado School of Medicine will be presented at the April Regular Board Meeting. Possible clinical programs that may be started now and the acquisition, benefits and challenges of an ultrasound were discussed.

### IX. COMMUNITY HEALTH NEEDS ASSESSMENT

This report was given out of order to accommodate Paul Major's schedule.

Paul Major, Executive Director of Telluride Foundation introduced Michael Kappy, MD, PhD, who is the Medical Director of Local Healthcare Initiative and attended the meeting. The programs undertaken by the Telluride Foundation and the Health Needs Assessment done by the Joffit Group were discussed. Efforts are focused upon health education, screening and interventions. (see attached)

### VII. GRANTS COMMITTEE

Barbara Newby, TMC Grants Committee Coordinator, reviewed the report she presented to the board last month. (see attached) The TMC Grants Committee members are Barbara Newby, Julie Wesseling, Gordon Reichard, Sharon Grundy, MD, Beth Kuperman and Alexandra Dujardin, THD Board Member. The current goal of the committee is to acquire grants in alignment with the THD Strategic Plan.

### VIII. BOARD SUBCOMMITTEE REPORTS

- Medical Quality Assurance - No report was given.
- Personnel - No report was given,
- Finance - The committee will meet March 27<sup>th</sup>.
- Grants - Alexandra requested that this subcommittee be dissolved as a result of its responsibilities being undertaken by TMC staff.
- Capital Equipment - The committee will meet with Medical Capital Fund concerning possible sites for a new building. A Capital Equipment Request list will be compiled by TMC Staff and presented to the committee with a request to recommend to the full board for consideration at the April Regular Board Meeting.
- Site - A meeting is scheduled with Mary Rubadeau, R1 School District Superintendent, to discuss building sites
- Strategic Planning - Bill Grun reported that the board action items presented at the December 21, 2006 Regular Meeting are being completed on schedule. Allen requested amending the list of specialists to 'appropriate specialists' in the Strategic Plan for future presentations.

### IX. OLD BUSINESS

A revised Telluride Foundation/THD Agreement will be presented at the April Regular Board Meeting.

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**X. NEW BUSINESS**

Possible dates for the April and May Regular Board Meetings were discussed. Dates will be set pending further conversations among board members.

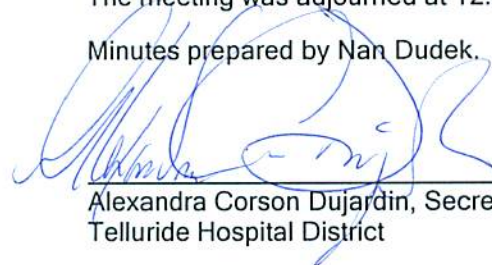
**XI. PUBLIC COMMENT**

There was no additional public comment.

**XII. ADJOURNMENT**

The meeting was adjourned at 12:05pm.

Minutes prepared by Nan Dudek.



Alexandra Corson Dujardin, Secretary  
Telluride Hospital District