

TELLURIDE HOSPITAL DISTRICT
January 25, 2007
REGULAR BOARD MEETING MINUTES

Board Members in attendance: Bill Grun/President, Alexandra Dujardin/Secretary, Albert Roer/Treasurer, and Mark O'Dell.

Allen Solomon, MD. was excused.

TMC Management Present: Gary Hughes/Administrator, Julie Wesseling/Financial Manager, Nan Dudek/Recorder, Eric Johnson, FNP/Primary Care Manager, Sharon Grundy, MD/Primary Care Medical Director, Peter Hackett, MD/Trauma & Emergency Services Medical Director and Eric Adolphi/Facility Manager

I. CALL TO ORDER & PUBLIC MEETING WELCOME

Bill Grun called the meeting to order at 8:34am

II. MINUTES

Board members discussed the minutes of the three previous meetings. Typographical errors and wording changes were noted for correction.

Motion: Alexandra Dujardin moved that the board approve the three sets of minutes presented, December 21, 2006, January 5, 2007 and January 15, 2007 with the edits discussed and noted. Mark O'Dell seconded the motion. The motion passed with the four members present voting in favor.

III. ADMINISTRATIVE REPORT - Gary Hughes

- Gary Hughes presented to the Board of County Commissioners (BOCC) a timeline for events of the coming year which includes Administrator succession and TMC Service Plan modification. BOCC is anticipating a presentation of the THD Strategic Plan. BOCC invited the Administrator and a board member to participate in the Facility Planning Work Group. The board representative will be either Mark O'Dell or Albert Roer who sit on the site-review subcommittee.
- Conversations concerning affiliation with an area hospital continue. A meeting is scheduled for February 7th at St. Mary's Hospital, Grand Junction. A meeting with Mercy Hospital, Durango will be scheduled for February. Meeting with Montrose Memorial Hospital, Montrose will be scheduled by the new Administrator.
- Primary Care is writing a newsletter to be distributed to all post office box holders in the THD.
- A donor pamphlet is being written and will be presented to the board within two weeks.
- The Care Support Program will be presented to the board for review at the February regular board meeting. The board requested that Julie provide financial data on 2006 Financial Hardship program.
- Two billing agencies are being considered by TMC, Peak Billing in Colorado Springs and AthenaHealth in Boston. The companies provide contrasting approaches, Peak providing greater support for coding and AthenaHealth more support for insurance eligibility and claims processing. A site visit to AthenaHealth is scheduled for early February.
- Specialty provider credentialing applications were submitted to the board with recommendation for approval from the Credentialing Committee of Medical Staff, Chief of Medical Staff and TMC Administrator. Providers and their specialty were noted (see attached list of providers).
Motion: Bill Grun moved to approve the credentialing applications and extend privileges to the specialty providers presented to the board. Alexandra Dujardin seconded the motion. The motion passed with the four members present voting in favor.

THD BOARD MEETING MINUTES

January 25, 2007

Page 2 of 3

VII. TMC ADMINISTRATOR TRANSITION This report was given out of order because the meeting was running ahead of schedule.

Gordon Reichard accepted the contract offer for the position of TMC Administrator made by the board. He will begin March 5, 2007. The board stated they are pleased Gordon has joined us. A press release will be distributed to the media on Friday, January 26, 2007.

VI. FINANCIAL REPORT - Julie Wesseling

This report was given out of order because the meeting was running ahead of schedule.

Julie reported to the board that the analyses they requested concerning insurance AR and number of patient encounters are in process.

A process has been established to address the recommendations made by the auditors. Dalby-Wendland does not prepare cost reports for Center for Medicaid and Medicare Services (CMS) for rural health clinics. A company will need to be contracted with to provide this service. Financial highlights of 2006 include having an overall cash balance of \$180,000 attributed to collection at time of service, cost reductions and increased revenue. The current ratio, an industry standard calculation of current assets/current liabilities that is preferably equal to 2 has gone from less than 1 to 1.04. The line of credit was not drawn in 2006 and was paid off completely. Overall net revenue, a measure of income from services to patients, is \$3 million. These factors position TMC to expand and grow. The board acknowledged TMC staff for making these improvements.

V. FACILITY PLANNING - Eric Adolphi

There was discussion about the space that would be gained and the financial implications by negotiating a buy out of the dentist contract for space at TMC. Usage of the space will be discussed by TMC staff and should include space for the Center for Altitude Medicine.

Motion: Bill Grun moved to proceed with the process to acquire the space currently occupied by Telluride Dentistry, 18 months earlier than the end of the current contract. Mark O'Dell seconded the motion. The motion passed with the four members present voting in favor.

IV. MEDICAL STAFF REPORT

No Medical Staff report was presented.

VIII. BOARD SUBCOMMITTEE REPORTS

- Medical Quality Assurance - No report was given.
- Personnel - No report was given.
- Finance -No report was given.
- Grants - Monthly grant team meetings have been scheduled. A summary of grants received in 2005 and 2006 and those being pursued in 2007 will be presented at the February regular meeting.
- Capital Equipment and Facilities - No report was given.
- Strategic Planning -No report was given.

IX. OLD BUSINESS

THD Strategic Plan presentations are scheduled at the next Medical Capital Fund, the All Governments quarterly meeting on February 12th and the Rotary Club.

A new Telluride Foundation/THD Agreement will be drafted by the February regular meeting. The essence will be the same as the one drafted in 2004. The completed and signed version of the agreement should be in place by the March regular meeting.

The Telluride Foundation presentation of the Health Needs Study to THD Board is in the process of being rescheduled.

Sixteen seats have been reserved for TMC Medical Staff and Administrator at the FEAST.

THD BOARD MEETING MINUTES

January 25, 2007

Page 3 of 3

X. NEW BUSINESS

The THD Strategic Plan was presented to the Telluride EMT Association. Recommendations were made by TEMTA members to centralize EMS and San Miguel Search And Rescue in a new facility if possible.

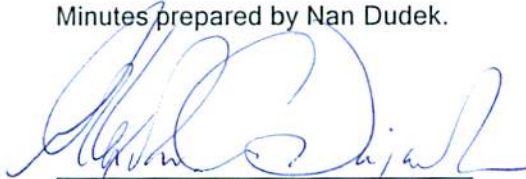
XI. PUBLIC COMMENT

There was no additional public comment.

XII. ADJOURNMENT

The meeting was adjourned at 10:30am.

Minutes prepared by Nan Dudek.



Alexandra Corson Dujardin, Secretary
Telluride Hospital District