

**TELLURIDE HOSPITAL DISTRICT**  
**July 24, 2008**  
**ANNUAL BOARD MEETING MINUTES**

*Board Members in attendance: Bill Grun/President , Albert Roer/Treasurer, Allen Solomon, MD , Kate Wadley and Pamela Sante.*

*TMC Management Present: Gordon Reichard/Administrator, Julie Wesseling/Financial Manager and Nan Dudek/HR Manager & Recorder. Dan Hehir, MD/Chief of Medical Staff attended via phone.*

**I. CALL TO ORDER & PUBLIC MEETING WELCOME**

Bill Grun called the meeting to order at 8:40am.

**II. MINUTES**

The minutes of the June 12, 2008 Regular Meeting and July 15, 2008 Special Meeting were presented and discussed.

**Motion:** Albert Roer moved to approve the minutes of the June 12, 2008 Regular Meeting and July 15, 2008 Special Meeting. Pamela Sante seconded the motion. The motion passed with the five members present voting in favor.

**III. CAPITAL CAMPAIGN**

Jim DeLauro of DeLauro and Associates Consulting presented the processes involved in a capital campaign (see attached). He noted that 40% of money is contributed by the top ten gifts. Prior to beginning the feasibility study and approaching major donors for the campaign the case statement which contains the where, when and why of the new facility will be finalized. The Board will put together names and contact information and will set up meetings with Jim to conduct interviews that will make up the feasibility study. The study is expected to be completed over the next several months.

**IV. ADMINISTRATOR'S REPORT**

Due to time constraints the report was postponed to the July 29, 2008 Special Meeting.

**V. FINANCE REPORT**

Julie Wesseling presented this report (see attached).

The May financials were presented. Revenue is on budget and income is approximately \$100,000 over budget. All expenses for the new facility are being capitalized. At the August 21, 2008 Regular Meeting a review of the first 6 months of 2008 will be presented.

The audited financials for 2007 were presented and discussed. There were no significant negatives noted by the auditors in the management letter.

**Motion:** Bill Grun moved to approve the Audited Financials of 2007 as presented. Albert Roer seconded the motion. The motion passed with the five members present voting in favor.

The athena Practice Performance Report for June was presented and discussed. A considerable portion of the AR is attributed to emergency claims that are not processed by payers as a result of the inability for TMC to be classified as an emergency room.

**VI. UNDERWRITER BRIEFING**

Chris Keating of Harstad Strategic Research, Inc and Dan O'Connell of RBC Capital Markets(by phone) presented the results of the poll that was conducted at the end of June to assess the community support of the new facility project and its location (see attached). Three hundred and five randomly selected, registered voters in the Telluride Hospital District were polled. The poll has a margin of error of 5.6. Of those polled 85% had been treated or a family member had been treated at TMC and of those 91% said the care they received was excellent or good. A \$15M bond was supported across all demographics by 70% of respondents. The respondents were positive about the new facility, the services that are offered and the location on the RV lot. The pros and cons of placing the bond on the ballot for November 2008 were discussed. The decision was postponed until the completion of the afternoon session of this meeting.

**VII. MEDICAL STAFF UPDATE**

Dan Hehir, MD indicated that Medical Staff met July 17, 2008 (see attached minutes) and reviewed credentialing packets of Jeffrey Dukeman PA-C and Rhett Griggs, MD both associates of

THD BOARD MEETING MINUTES  
July 24, 2008  
Page 2 of 3

**(VII. MEDICAL STAFF UPDATE continued)**

Gloria Beim, MD of Alpine Orthopaedics. Dr Griggs will be an asset to the region as he is a hand specialist. The packets were approved by Medical Staff and the Administrator and are recommended to the Board for approval.

**Motion:** Allen Solomon, MD moved to accept the recommendation of Medical Staff and TMC Administrator to credential Jeffrey Dukeman, PA-C and Rhett Griggs, MD. Bill Grun seconded the motion. The motion passed with the five members present voting in favor.

Allen requested that a report be presented at the Aug Regular Meeting of the use of equipment purchased in 2007-2008.

**VIII. BOARD SUBCOMMITTEE REPORTS**

Medical Quality Assurance - No report was given.

Personnel - No report was given.

Finance - No additional report was given.

Capital Equipment - No report was given.

Fundraising - Kate Wadley reported on the AHP Conference on Philanthropy which she attended last week. She feels strongly that the challenge for a successful capital campaign and philanthropy program at TMC will be the cultivation of relationships with donors. She encouraged other board members to accompany her and Gordon in attending the conference in September of 2008.

**IX. LUNCH BREAK**

Bill Grun adjourned the meeting for lunch at 12:00pm noting that he will be absent for the afternoon session and Albert Roer will conduct the meeting.

Albert Roer reconvened the meeting at 1:05pm

**X. PRO FORMA BUSINESS PLAN**

Bev Schulman of Turning Point, Denver presented the final draft of the business plan (see attached). The report was discussed and the Board provided direction for revision and finalization. Bev will present the final report at a Special Meeting of the Board on July 29<sup>th</sup> at 1pm.

The request for a general obligation bond of \$15M from district voters in the November 2008 election was discussed.

**Motion:** Albert Roer moved that the Board approve RBC Capital Markets to proceed with putting a \$15M general obligation bond on the November 4, 2008 general election ballot. Kate Wadley seconded the motion. The motion passed with the four members present voting in favor.

**XI. OLD BUSINESS**

Desiring to simplify the governance structure and expedite the completion of the establishment of a 'foundation' as a 501(c)(3) Allen Solomon had requested that Peter Hackett, MD, Director of IFAM consult with University of Colorado about the possibility of establishing as a 501(c)(3) under their umbrella. Peter reported that was not possible. The complicated governance structure that is being pursued will be reassessed for necessity. The Board directed Gordon to garner legal opinion concerning the current path.

The proposed satellite Primary Care Office in Mountain Village during ski season 2009 was discussed. The board decided to forgo the office for the reason that it was not financially viable and it does not have staff support.

**XII. NEW BUSINESS**

A Special Meeting of the Board is set for July 29<sup>th</sup> at 1pm in TMC Conference Room to discuss the Final Business Plan, the Case Statement for the Capital Campaign and other items that were postponed from today's meeting.

IFAM is researching the possibility of resale for oxygen equipment and will report to the board at the August Regular Meeting.

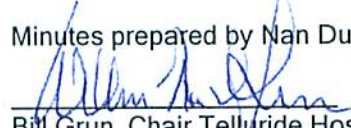
**XIII. PUBLIC COMMENT**

KOTO News and The Daily Planet reporters asked questions to clarify the board's position on the request of voters for a bond in the November election.

**XIV. ADJOURNMENT**

The meeting was adjourned at 4:15pm.

Minutes prepared by Nan Dudek



Bill Grun, Chair Telluride Hospital District